



Knoxville Chapter #138

Knoxville Chapter Association of Certified Fraud Examiners Presents:

OUR FALL ONE DAY SEMINAR
“THE REID TECHNIQUE OF INVESTIGATIVE INTERVIEWING
& POSITIVE PERSUASION”

This one-day training program consists of three primary topics: Behavior Symptom Analysis, The Behavior Analysis Interview and The Seven Steps of Positive Persuasion. Participants will discuss the verbal & nonverbal behavior symptoms that are displayed by a person telling the truth during a non-accusatory, non-confrontational interview, as well as those displayed by a person who is fabricating or withholding relevant information. We will also discuss how to phrase and ask the behavior provoking questions & describe the type of answers to anticipate from the truthful and deceptive individuals.

FEATURING: Joseph P. Buckley, President
John Reid & Associates, Inc.

October 8, 2020, 9:00 a.m. – 4:00 p.m.
Calhoun’s on the River – 400 Neyland Drive, Knoxville, TN



Participants will learn to:

- + Apply a behavioral model for both truthful & deceptive individuals for the evaluation of subjects in future investigative interviews**
- + Phrase and ask behavior provoking questions and describe the type of answers to anticipate from the truthful and deceptive individuals**
- + Use logic, empathy and rationalization to present persuasive statements to motivate the subject to want to tell the truth**

Registration

Registration is available at www.acfeknoxville.org or by phone at 865-680-2682

Registration fees: In person attendee: \$125.00 for ACFE Chapter Members; \$140.00 for non-members (pre-registration); \$150.00 for non-members day of event

Registration fees: Via Zoom: \$100 for ACFE Chapter Members; \$115.00 for non-members

Breakfast and lunch will be served. Registration/Breakfast will begin at 8:00 a.m.
Conference participants can earn up to **7 CPE** credits.

See our website (www.acfeknoxville.org) or our Facebook page (ACFE Knoxville Chapter #138) for details.



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Joseph P. Buckley III

*President
John Reid & Associates, Inc.*

Joseph P. Buckley III is a forensic interviewer, detection of deception examiner, lecturer, and consultant. Mr. Buckley is President of John E. Reid and Associates, Inc. in Chicago, Illinois. He has been with the firm since 1971. He is co-author of the books The Investigator Anthology, Criminal Interrogation and Confessions, Essentials of The Reid Technique, and A Field Guide to the Reid Technique, as well as numerous articles and papers. He is a contributing author to *The Encyclopedia of Police Science* and the *Encyclopedia of Security Management*. He is a member of the International Association of Chiefs of Police, the American Society for Industrial Security, as well as numerous other professional organizations. Mr. Buckley has lectured extensively to law enforcement, government, and business groups.



Those who should attend: *Experienced Investigators, Procurement Officers, Governance, Risk Management & Compliance Officers, Human Resource Managers, Internal & External Auditors, Forensic Accountants, Controllers, CPAs and other accounting professionals, Government Auditors & Investigators, Certified Fraud Examiners and other anti-fraud professionals*



Conference Policies

*Requests for refunds must be received in writing by **October 1, 2020** - Cancellations received after **October 1, 2020**, are subject to a \$50.00 cancellation fee. No refunds will be granted for cancellations received on or after the day of the event.*

For more information regarding refund, complaint and/or program cancellation policies, please contact us at 865-680-2682

Additional Information

There are no prerequisites for attending this seminar.

No advanced preparation is necessary for this course.

Course Level - Intermediate

Delivery Method - Group-live

A link to attend this training via Zoom will be sent to all who register. We will be complying with all State and Local guidelines to help ensure everyone's safety. We ask that anyone with symptoms or who has recently been exposed to the virus please attend our seminar via Zoom.

Knoxville Chapter – *ACFE is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPS Sponsors. State boards of accountancy have the final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.learningmarket.org*